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              IN THE UNITED STATES DISTRICT COURT
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                  SOUTHERN DISTRICT OF OHIO
 3
                      WESTERN DIVISION
     DOUGLAS W. BAILLIE,
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              Plaintiff,
                                   ) No. C-1-02-062
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        vs.
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     CHUBB & SONS INSURANCE,
              Defendant.
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              The deposition of TIMOTHY JAMES SZERLONG,
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     called for examination, taken pursuant to the
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12
     Federal Rules of Civil Procedure of the United
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     States District Courts pertaining to the taking of
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     depositions, taken before ZONA B. MILLER, a Notary
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     Public within and for the County of Lake, State of
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     Illinois, and a Certified Shorthand Reporter of
     said state, at Suite 6150, 233 S. Wacker Drive,
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     Chicago, Illinois, on the 19th day of August, A.D.
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     2003, at 10:17 a.m.
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1	Q. Anything else?
2	A. No.
3	Q. Let's direct your attention to the
4	people management. That's why you fired him was
5	because of people management?
6	A. That's one of the reasons.
7	Q. What were the other reasons?
8	A. Doug was having an extremely difficult
9	time in people management differentiating
10	effectively in dealing with performance of key
11	people, dealing with effectively communicating and
12	providing leadership and balanced direction to all
13	levels of staff under his command.
14	Q. You're talking about people management?
15	A. No.
16	Q. Oh. Those are separate and apart from
17	people management
18	A. Yes.
19	Q what you just identified?
20	A. Yes.
21	Q. He's having trouble
22	A. I think leadership.
23	Q. You're telling me in the Chubb way
24	of doing things, does the quality of leadership

1	fall under people management or someplace else?
2	A. It falls in a variety of areas.
3	Q. Okay. Anything else? Any other reason
4	why you fired Mr. Baillie other than what you've
5	already identified?
6	A. Doug's responses to my direction and
7	coaching were unresponsive and he ultimately lost
8	my confidence and trust.
9	Q. Anything else?
10	A. No.
11	Q. He lost your confidence and trust by
12	way of his responses to your attempts to coach
13	him?
14	A. He lost my confidence and trust by a
15	combination of a failure to act on issues that we
16	had discussed that required attention and in some
17	cases the way in which he chose to act on other
18	items were incomplete or ineffective.
19	Q. Any other way in which he lost your
20	confidence and trust?
21	A. Only the areas that I touched on
22	earlier have an effect on that confidence level as
23	well. In terms of the communication with staff,
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the ability to deliver a balanced organizational

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branch. Kind of like the corporate directive, Q. to put more emphasis on profitability rather than



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1	in other areas of an employee's performance?
2	A. I would not use that as an example.
3	Q. Anything else?
4	A. No.
5	Q. What were the lieutenants that he had
6	that had these issues of performance that you say
7	he failed to act on?
8	A. Michael Whitman, Andrew Emery,
9	Tom Gates, Andy Bryant, Rick O'Brien. Those are
10	the primary names.
11	Q. Are there any secondary names that you
12	know of?
13	A. I don't recall.
14	Q. What did you do about the performance
15	issues of Whitman when you took over the branch?
16	A. I didn't take over the branch.
17	Q. Who assumed the responsibility for the
18	branch when Mr. Baillie left?
19	A. Jerry Butler.
,20	Q. Mr. Butler came in like on
21	September 1st or 2nd.
22	A. Shortly after Doug was terminated. I
23	don't recall the date.
24	Q. Who was in charge of the branch in the

